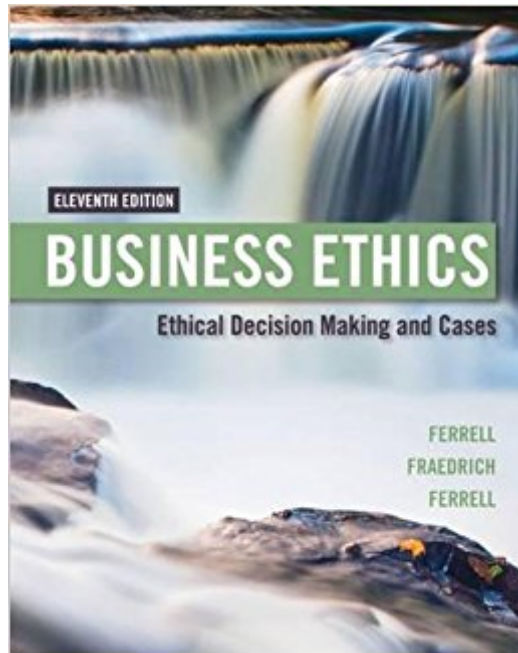




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# Business Ethics: Ethical Decision Making & Cases



## Synopsis

Packed with cases, exercises, simulations, and practice tests, the market-leading BUSINESS ETHICS: ETHICAL DECISION MAKING AND CASES, 11th Edition, thoroughly covers the complex environment in which managers confront ethical decision-making. Using a proven managerial framework, the authors address the overall concepts, processes, and best practices associated with successful business ethics programs - - helping your students see how ethics can be integrated into key strategic business decisions. This edition has been completely revised to include coverage of new legislation affecting business ethics, the most up-to-date examples, the best practices of high-profile organizations, and 20 new or updated original cases. Available with MindTap online teaching and learning tools for the first time, BUSINESS ETHICS: ETHICAL DECISION MAKING AND CASES, 11th Edition, gives your students an abundance of opportunities to master text material through hands-on application.

## Book Information

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Resolving Ethical Business Challenges are mini-cases that give you an opportunity to put what you have learned into action, as you use your critical-thinking skills to address realistic ethical issues. Setting you up for success. Ensuring you get the most from the course, the text includes Chapter Objectives, a Chapter Outline, a detailed Chapter Summary, and Check Your E.Q. (Ethics Quotient) exercises.

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O.C. Ferrell (Ph.D., Louisiana State University) is the James T. Pursell Sr. Eminent Scholar in Ethics and Director of the Center for Ethical Organizational Cultures, Auburn University. He served as the Distinguished Professor of Leadership and Ethics at Belmont University and University Distinguished Professor of Marketing in the Anderson School of Management at University of New Mexico. His academic research focuses on ethical decision-making, stakeholder relationships and social responsibility. He is a leading author in marketing ethics and stakeholder orientation to achieve marketing performance in organizations. Dr. Ferrell is past president of the Academic Council of the American Marketing Association and chaired the American Marketing Association Ethics Committee twice. Under his leadership, the committee developed the AMA Code of Ethics and the AMA Code of Ethics for Marketing on the Internet. He is Vice President of Publications for the Academy of Marketing Science. He has received the Cutco Vector Distinguished Marketing Educator Award from the Academy of Marketing Science. Dr. Ferrell is the co-author of 20 books

and more than 100 articles. His articles have been published in the Journal of Marketing Research, Journal of Marketing, Journal of Business Ethics, Journal of Business Research, Journal of the Academy of Marketing Science, and The Academy of Management Executive, as well as other journals. Business Ethics: Ethical Decision Making and Cases, co-authored with John Fraedrich and Linda Ferrell, is one of today's leading business ethics texts. Dr. Ferrell has served as an expert witness on marketing issues for numerous legal cases, has been quoted in leading business publications, such as USA Today and Wall Street Journal, and has appeared on The Today Show to discuss marketing issues. Professor Fraedrich's dissertation (1988) was the nexus for the ethics book "Business Ethics: Ethical Decision Making and Cases" (11th edition) 2016, and is the most widely used undergraduate business ethics text in the U.S. Dr. Fraedrich has the distinction of being one of 50 marketing ethics professors selected to participate in an International Consortium on Ethics and Social Responsibility. In his career, he has presented, written, and/or published over 50 pieces related to business ethics alone. On a global level, he has helped affect business ethics dialogue by being the only ethics professor invited by a former U.S. Secretary of State to participate in an executive seminar on globalization and its implications and challenges for societies, corporate responsibility, and public policy and included ambassadors and economic ministers from Argentina, Australia, Bosnia/Herzegovina, Germany, the Republic of Georgia, Lesotho, Mexico, Peru, and Poland, as well as Fortune 100 firms such as Raytheon, Lockheed-Martin, and Sumitomo Corporation. He was invited by FEDERASUL, a prestigious business organization in Brazil, to discuss business ethics on a panel that included one of Brazil's Supreme Court Justices as well as a former ambassador. In 2006-2007, Professor Fraedrich was awarded the Bill Daniels Distinguished Professor of Business Ethics at the University of Wyoming, College of Business. Recently, Professor Fraedrich was invited to teach for the Department of the Army at the General Officer level concerning "The Consequences of Power." His class included 13 Brigadier Generals as well as five star generals (two lieutenant generals and three major generals). He is also the author of integrated application-oriented ethics software for academics and Fortune 500 corporations. Dr. Linda Ferrell (Ph.D. University of Memphis) is professor of marketing at Belmont University. Dr. Ferrell coauthored Business and Society with O. C. Ferrell and Debbie M. Thorne and is co-author of Business in a Changing World with O.C. Ferrell and Geoff Hirt. She won the Best Paper award twice at the American Marketing Association's National Summer Educators Meeting and has published over 30 articles in JOURNAL OF THE ACADEMY OF MARKETING SCIENCE, JOURNAL OF PUBLIC POLICY & MARKETING, JOURNAL OF PERSONAL SELLING & SALES MANAGEMENT, AMS REVIEW, JOURNAL OF STRATEGIC MARKETING, JOURNAL OF

BUSINESS ETHICS, and CASE RESEARCH JOURNAL, as well as others.

I rented this book for my management class. Though the print was a bit small for me, I enjoyed reading this because I learn many things not just about ethics but this book gave examples of different case studies that actually happened and how they handled the problem at hand

ethics is essential to a better society

Great at the books for leaders

This is a very well written book that makes the material understandable to someone who hasn't ever taken any kind of ethics class. It gives real life application examples and explains the ethical dilemmas from different perspective that the reader otherwise wouldn't think of. It's definitely not perfect though as there were some situations that was slightly difficult to read.

This by far the best ethics book in world. I never really knew how act in business. But now that I do, I have made millions and millions of dollars. If you want to change your life...get this book.

Passed my CLEP using this book along with Ethics and the Conduct of Business (5th Edition)

Awesome information within this book , the only problem I have is I didn't purchase it, I rented it. It would have been an excellent reference book.

This textbook is well written and understood. Using it for one of my business classes and I must say I am enjoying the reading and not finding myself bored to death like I have been with other textbooks.

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